



Position Description

Position Title Senior Partnerships Strategist

Career Level/Grade P5

Position Overview

The Senior Partnerships Strategist develops, implements and manages innovative funding strategies that advance the organization's mission through collaborative initiatives in the community. This role is responsible for designing and overseeing a comprehensive funding program that emphasizes true partnership principles, where the organization provides grant-like funding to external partners for health services while fostering genuine collaborative relationships that create systems-level impact on health outcomes.

The position requires exceptional relationship-building skills, strategic thinking, and expertise in grant-making and partnership funding mechanisms. Success in this role means developing and managing funding structures that bridge visionary strategy with practical implementation while maintaining a strong commitment to health equity and community-centered approaches through active funding partnerships.

Supervision and Fiscal Responsibilities

- Mentors and coaches others. Seen as a role model and may provide guidance to others' work.
- No direct reports.
- Responsible for budgets associated with the partnerships as outlined by the VP of Strategy and Impact.

Examples of Duties

- Create, shape, manage, and refine evidence-based/informed funding structures and strategies that elevate the priorities of the organization while complementing direct service delivery.
- Identify opportunities for systems-level impact through innovative funding approaches.
- Provide strategic insights to leadership on risks as well as identifying key opportunities for impact, mission alignment, and equity.
- Work cross-functionally to align partnership funding with direct services, community needs, and existing programs.
- Ensure the provision of ongoing technical assistance and capacity building to partnership funding recipients.
- Stay informed of evolving community needs, health innovation opportunities, and best practices.
- Communicate funding strategy, partnership outcomes, and impact to staff, leadership, and the Board.
- Work cross-functionally to monitor and evaluate the impact of funded partnerships on achieving organizational and community health goals.
- Ensure compliance with organizational policies and partnership agreements.
- Develop and maintain positive, professional, and productive relationships with consumers, the public, other agencies, co-workers, and supervisors.
- Other duties as assigned.

Qualifications

- Bachelor's degree in health care administration, public health, public policy, or related field.
- 9 – 12 years experience, grant or funding experience preferred.

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- Equivalent combination of education and experience level.

Knowledge, Skills, & Abilities

- Understanding of partnership best practices and collaborative funding mechanisms.
- Experience building and sustaining collaborative relationships across diverse communities, sectors and stakeholders.
- Ability to effectively communicate, interact, work, and develop meaningful relationships with people of diverse backgrounds, including cultures, beliefs, customs, socioeconomic statuses, abilities, genders, gender identities, and sexualities.
- Ability to analyze complex community conditions.
- Knowledge of compliance requirements, grant administration, and financial stewardship.
- Strong organizational and project management skills with ability to drive multiple high-profile initiatives simultaneously with a high level of accuracy.
- Demonstrated understanding of health equity principles and community-centered approaches.
- Creative and innovative thinker who actively presents new opportunities, proposes solutions, and recommends best practices.
- Self-motivated problem-solver who balances strategic vision with practical implementation.
- Ability to act as a trusted collaborator to colleagues and external partners while demonstrating expertise and integrity.
- Exhibits a positive attitude and professional demeanor with a high level of integrity and trustworthiness while maintaining discretion.
- Commitment to contributing to an inclusive and equitable working and learning environment.
- Ability to balance multiple demands, work both cooperatively within a team and independently.
- Proficiency in Microsoft Office and database management systems.

The above job definition information has been designed to indicate the general nature and level of work performed by employees within this classification. It is not designed to contain or be interpreted as a comprehensive inventory of all duties, responsibilities, and qualifications required of employees assigned to this job. Job duties and responsibilities are subject to change based on changing business needs and conditions.

Work Environment

The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodation may be made to enable individuals with disabilities to perform the essential functions.

- Must have close visual acuity to perform activities such as preparing and analyzing data and figures, viewing a computer monitor, extensive reading.
- Must be able to sit or stand for prolonged periods.
- Must have eye-hand coordination and manual dexterity sufficient to operate a computer keyboard, telephone, photocopier, and other office equipment.
- Must have the ability to move from place to place on the job.
- Must have the ability to communicate information and ideas verbally so others will understand.
- Requires reliable transportation; valid driver's license and auto insurance if reliable transportation is by personal automobile.

Infection Prevention

During flu season, flu shots are strongly recommended for this position.

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Equal Opportunity Employer

The Health District is committed to creating an equitable and inclusive workplace and proudly serves as an Equal Opportunity Employer. We welcome applicants from all backgrounds and ensure that all qualified candidates receive consideration for employment without regard to race, color, ethnic or national origin, ancestry, age, sex, pregnancy, disability, genetic information, veteran status, gender, marital status, sexual orientation, gender identity or expression, religion (creed), political beliefs, or any other characteristic protected by federal, state, or local laws.

We believe that diverse backgrounds and perspectives strengthen our organization, so we consider a combination of experiences to meet minimum qualifications. Experience may include related knowledge, skills, abilities, education, work, and lived/living experience. If you are interested in applying, we encourage you to think broadly about your background and skill set for the role.